

CITY OF CAPE CORAL REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: Public Works - Fleet Services

Vendor Name: Cummins Power South

Address: 2761 E Edison Ave, Ft. Myers FL 33916

Phone: 239-337-1211 E-Mail: douglas.robinson@cummins.com

Price: \$ 49,999.00 Account: 516-30511-534120-30 (Outside Services) Fund: Fleet ISF

Description of item to be procured:

Repairs and maintenance of Cummins branded equipment.

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

They are the authorized distributor for the entire line of Cummins Inc. engine products and related component parts (the "Products") in the state of Florida.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

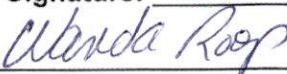
There are no other vendors in the Cape Coral area that are authorized to repair/maintain Cummins branded products.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

Fleet Services will continue to research vendors who can repair and maintain Cummins branded engines to ensure that the City receives the best value.

Fleet Manager's Signature:  Date: 10/11/2024

Assistant Public Works Director's Signature:  Date: 10/01/24

Approval: Procurement Manager  (not to exceed \$50,000.00) Date: 9/26/24

Approval: City Manager _____ (not to exceed \$100,000.00) Date: _____

Council authorization required if exceeding \$100,000.00

Revised 1/6/2020- Per Ordinance #52-19, Article VII: Purchase and Sale of Real and Personal Property. Adopted 12/02/2019

REC'D-



ATTN: To Whom It May Concern:

CERTIFICATION

We hereby certify that Cummins Power South, LLC (the "Company"), with principal offices domiciled at 5125 Highway 85, Atlanta, Georgia, and with branches in the States of Georgia, Tennessee, and Florida, is the authorized distributor for the entire line of Cummins Inc. engine products and related component parts (the "Products") in its specified territory.

As a distributor of the Products, the Company has the authority to sell the Products at its own risk and for its own account, service the Products, manage warranty programs, sign sales and service contracts, and render information on the Products.

Sincerely,

Cummins Inc.

By: Lori A. Stansbury
Lori A. Stansbury
Manager – Channel Development

cc: Distributor File



TO: Crystal Feast, Interim Finance Director
Wanda Roop, Procurement Manager

FROM: Damon Grant, Assistant Public Works Director *DG*

DATE: October 1, 2024

SUBJECT: Cummins Power South – Vendor# 752
Purchase Order Requisition-Sole Source Vendor

Background

Cummins Power South is the authorized distributor for the entire line of Cummins engine products and related component parts in the State of Florida.

Recommendation

Fleet Services would like to open a purchase order for up to \$49,999 with Cummins Power South. This purchase order will cover the anticipated costs for maintenance and repairs of Cummins engine products for fiscal year 2025.

Funding Availability

Funding is available through Fleet's Internal Service Fund-Fleet Operations Business Unit 516-30511-534120-30 (Outside Services). These costs are then billed to the individual department that owns the asset.

DG/va

Attachments:

Cummins Sole Source Form 2025
Cummins Sole Source Letter

c: AJ Forbes, Fleet Manager *AJF AP*
Milagros Rosario, Senior Buyer